

## Data From a Prediction Study

### (A) Personality sketch of Tom W.

Tom W. is of high intelligence, although lacking in true creativity. He has a need for order and clarity, and for neat and tidy systems in which every detail finds its appropriate place. His writing is rather dull and mechanical, occasionally enlivened by somewhat corny puns and by flashes of imagination of the sci-fi type. He has a strong drive for competence. He seems to have little feel and little sympathy for other people and does not enjoy interacting with others. Self-centered, he nonetheless has a deep moral sense.

### (B) Estimated base rates of nine areas of graduate specialization and summary of similarity and prediction data for Tom W.

Graduate Specialization Area	Mean Judged Base Rate (in %)	Mean Similarity Rank	Mean Likelihood Rank
Business administration	15	3.9	4.3
Computer science	7	2.1	2.5
Engineering	9	2.9	2.6
Humanities and education	20	7.2	7.6
Law	9	5.9	5.2
Library science	3	4.2	4.7
Medicine	8	5.9	5.8
Physical and life sciences	12	4.5	4.3
Social science and social work	17	8.2	8.0